

Demonstrated Experience

This form requires information about Applicant's demonstrated experience in the provisioning of Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their proposed Project, such as, for example community partnerships and service; number of years in business; number of years' experience provide the types of services sought by this NOFA; if the Applicant is a relatively new provider/market entrant an explanation of the benefits, if any of being a newer provider. Market entrant; or the level of technical experience in providing the types of services sought by this NOFA.

As stated in the Application Business Information question, Webster-Calhoun Cooperative Telephone Association (Webster-Calhoun) has a proven reputation of quality and reliable service and is led by experienced key staff that can manage the established organization to successfully implement and operate the project.

Webster-Calhoun currently serves 16 communities in rural north central Iowa with a fiber driven network just outside of Fort Dodge including Pilot Mound, Boxholm, Lanyon, Paton, Churdan, Farnhamville, Gowrie, Somers, Moorland, Knierim, Barnum, Clare, Thor, Badger, Vincent, and Duncombe. Webster-Calhoun invested in four additional communities in 2020 including Lohrville, Manson, Rockwell City and Lake City. Webster-Calhoun is self-sufficient in that it completes nearly all of its own work, from billing and collections to data, construction, mapping, and splicing.

The resumes of key Webster-Calhoun team members are included to provide further evidence of Webster-Calhoun's ability to successfully implement the proposed Fraser Broadband Expansion.

Webster-Calhoun is a financially viable organization with the capability to meet all financial requirements outlined in this project. Webster-Calhoun has a history of continued business success and meeting financial obligations within the communities they serve.

Management Bios:

Daryl Carlson, Executive Vice President/General Manager

Daryl Carlson is the Executive Vice President/General Manager of Webster-Calhoun Cooperative Telephone Association headquartered in Gowrie, Iowa, a position he has held since being appointed in March of 1991. He has been employed with Webster-Calhoun Cooperative Telephone Association since 1979 serving the Cooperative with various duties including outside plant, central office switching technician and Assistant Manager. His telecommunications career began in 1976 serving in the U.S. Army in the communications field.

Mr. Carlson has served as President of the Iowa Telecommunications Association's Board of Directors (currently the Iowa Communications Alliance). He continues to be active and serves on various Alliance committees. He is also an active member of the National Telecommunications Cooperative Association (NTCA) serving on various committees.

Webster-Calhoun Cooperative Telephone Association

Fraser Broadband Expansion

Mr. Carlson's duties include overall management, strategic and financial planning. He has been instrumental in moving the Cooperative into numerous outside investments and other advanced service offerings.

Daryl Promes, Plant Manager

Daryl Promes has been employed by Webster-Calhoun Cooperative Telephone Association for thirty years. Previously, he held the position of Outside Plan Technician for twenty years and was promoted to Plant Manager ten years ago. He was involved in the initial Fiber to the Home projects carried out to the 16 ILEC exchanges. He is currently in charge of the fiber overbuilds to the four nearby CLEC towns. Mr. Promes directs all plant operations including managing the construction, replacement, and maintenance of the fiber buried cable, transmission equipment and switching facilities.

Marcie Boerner, Officer Manager

Marcie Boerner is the Officer Manager for Webster-Calhoun Cooperative Telephone Association in Gowrie, Iowa, a position she has held since 2002. Marcie's responsibilities have evolved over the past 25 years including customer service, carrier access billing, regulatory filings, new product implementation, billing and marketing. Ms. Boerner assists with general operations of the organization.

On a state level, Ms. Boerner currently represents Webster-Calhoun on the Executive Committee of the Iowa Communications Alliance and is active with various committees. She is also active locally with area economic development.